

Local Market Update – November 2017

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of December 14, 2017



Naperville

- 3.1%

+ 7.4%

- 24.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	November			Trailing 12 Months		
	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -
New Listings	159	153	- 3.8%	3,724	3,447	- 7.4%
Under Contract (includes Contingent and Pending)	107	89	- 16.8%	1,914	1,873	- 2.1%
Closed Sales	102	111	+ 8.8%	1,899	1,883	- 0.8%
Median Sales Price*	\$406,250	\$435,000	+ 7.1%	\$410,000	\$420,000	+ 2.4%
Average Sales Price*	\$470,777	\$480,383	+ 2.0%	\$449,709	\$455,650	+ 1.3%
Percent of Original List Price Received*	94.8%	95.7%	+ 0.9%	94.9%	95.8%	+ 0.9%
Average Market Time	114	90	- 21.1%	103	88	- 14.6%
Inventory of Homes for Sale at Month End	675	523	- 22.5%	--	--	--

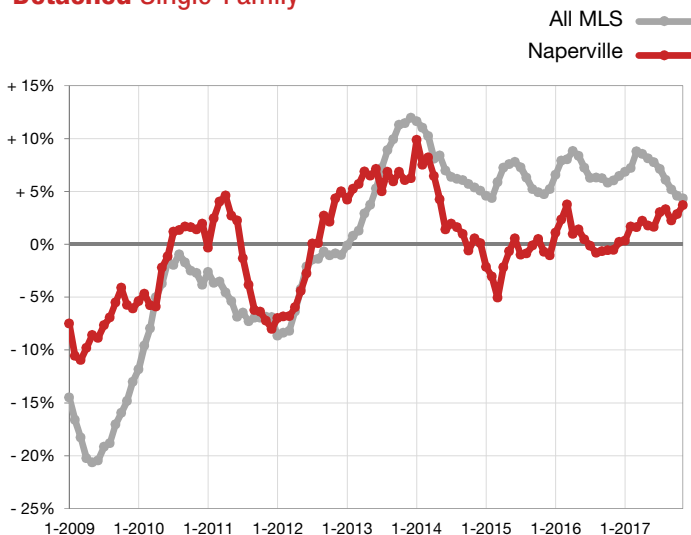
Attached Single-Family

	November			Trailing 12 Months		
	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -
New Listings	66	65	- 1.5%	1,176	1,103	- 6.2%
Under Contract (includes Contingent and Pending)	57	65	+ 14.0%	871	867	- 0.5%
Closed Sales	60	63	+ 5.0%	847	880	+ 3.9%
Median Sales Price*	\$184,000	\$215,000	+ 16.8%	\$185,000	\$215,000	+ 16.2%
Average Sales Price*	\$198,625	\$223,773	+ 12.7%	\$209,578	\$231,614	+ 10.5%
Percent of Original List Price Received*	94.7%	94.7%	0.0%	95.2%	96.6%	+ 1.5%
Average Market Time	45	52	+ 15.6%	65	53	- 18.5%
Inventory of Homes for Sale at Month End	160	109	- 31.9%	--	--	--

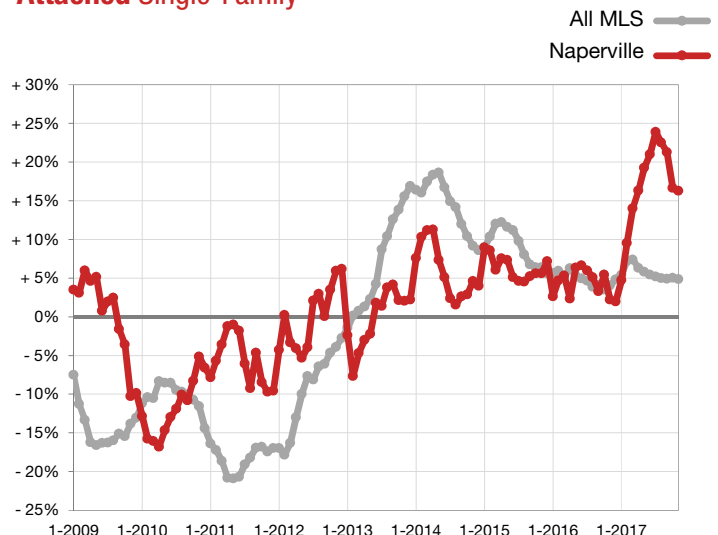
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.